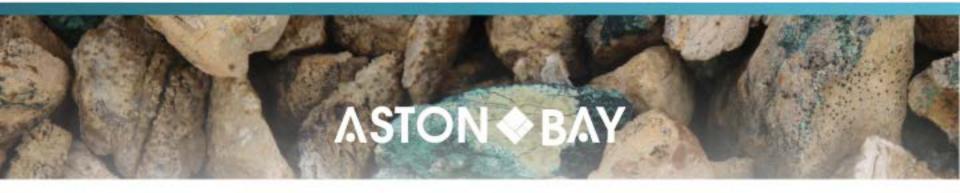
Management & Economics Society of CIM



Change in Copper Supply:

What do we face in 10 years?



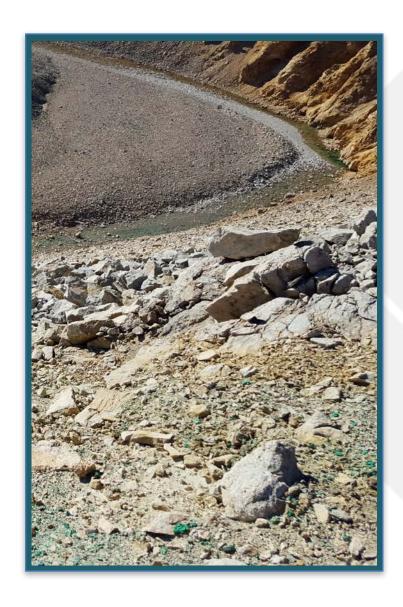


There are only five core drivers of supply in the copper industry:

- Scarcity or oversupply of water
- 2. Political and nationalization risk
- 3. Dwindling mine grade
- 4. Limited feasible discoveries
- 5. Inconsistent capital flow







- Copper mines are often found in a:
 - Desert: Desalination of saltwater to get water to process ore.
 - Rain forest: Tailings management becomes a real cost center, as seen with multiple recent dam failures.
- Either way, the license to operate is changing. The existing rules of operating mines are being rewritten.
- Capital and operating costs of water management are not going to go down for new operations.



- What are the marginal political risks of nationalization or changing tax rates for a localized government for a mature operation?
- Today the "themes" are:
 - Export permit
 - "Tax optimization"
 - 3. National ownership stakes
- What does that do to attract new capital to our sector? At some point does established capital get smart?

Mine Grade

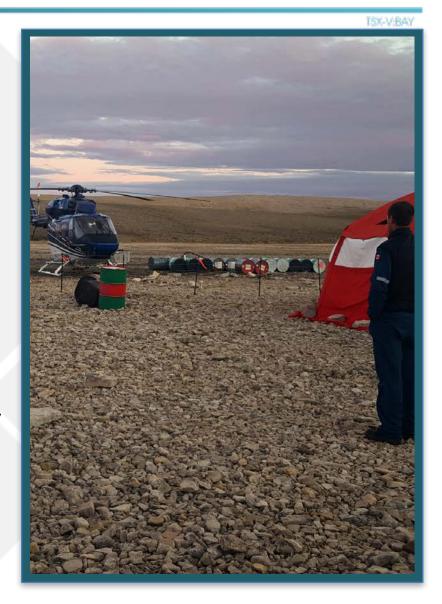


- Average mine head grade is decreasing.
 - Short term: high grading for cash flow.
 - Longer term: Assets are getting mature and trend is secure in grade decreasing.
- Good for someone, right?
 - Extending the mine life of older projects is still very competitive with most new projects due to low grades of projects earlier in development cycle.
 - Weighted average grade of TSX-V-listed copper resources is 0.35%,
 still 10-20 basis points lower than the operating mines today.
 - Core take away: Far less expensive to extend the life of an older operation than to build a new mine.

Does Exploration Work at \$10b per Discovery



- How many world-class assets have been found in the last 10 years? (It's maybe two or three...)
- How much money has our industry spent looking?
- Of those world-class assets, how many of them have grade, water, location or political risk issues?





GROWTH TONNES NEEDED (IN BASE OYU TOLGOI)

2% global demand growth = 396,000 tonnes = 0.88 Oyu Tolgois

3% global demand growth = 594,000 tonnes = 1.3 Oyu Tolgois

4% global demand growth = 792,000 tonnes = 1.75 Oyu Tolgois

5% global demand growth = 990,000 tonnes = 2.2 Oyu Tolgois

How many massive discoveries like Oyu Tolgoi are there, <u>really</u>?

Lagging Project Development



TSX-V:BAY



New projects take 15+ years to develop, post-discovery.

- That is three or more financial cycles.
- Companies require strong balance sheets to advance assets.
- Lots of assets are stranded by a cycle.

Bottom Line?

If you need 15 years to finance a project into production, but capital is available for only a random seven, how do you, explore, permit and build a mine without taking 15-20 years?

Why are We Bullish on Copper as a Metal?



- Large low-grade porphyries are not going to work in the next 10 years, and outside of that there are very few things to look at.
- Supply will be more constrained as companies don't reinvest into mature operations beyond the minimum needed to maintain current production.
- Political risk, water risk and declining grades all require significant investment, but balance sheets of operators are often stretched.
- Demand is not price constrained; when was the last time someone decided not to buy a refrigerator or car because of the price of copper?
- In the long-term, copper will be <u>supply versus demand</u> <u>constrained</u>.



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- Limited feasible discoveries.
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